

Peter Rokkos

**25 Tiberon Drive
Holmdel, New Jersey 07733
(C) 732-216-4209
(H) 732-772-9857
peter.rokkos@rutgers.edu**

SUMMARY

- Corporate attorney and business development executive with extensive experience in venture capital, corporate transactions and finance across multiple sectors including digital media, law and telecommunications
- Currently working as a Teaching Instructor at the School of Management and Labor Relations at Rutgers University, seeking to apply my professional and educational experience toward a mentoring position as an educator
- Areas of interest for a teaching position include entrepreneurship, venture capital, finance, management, technology and law with a strong desire for active participation in university outreach, promotion, workshop and networking efforts

EDUCATION

BOSTON UNIVERSITY SCHOOL OF LAW

Boston, MA

Juris Doctor, magna cum laude

1993

- Graduated top 3% of class (section ranking 1/105 after 1st year)
 - *Boston University Law Review Editor*
 - *G. Joseph Tauro Scholar*
 - *Paul J. Liakos Scholar*
 - *Edward C. Stone Moot Court Competition Finalist*
 - *Phillip C. Jessup International Law Moot Court Competition Finalist*

WHARTON SCHOOL OF BUSINESS AND

Philadelphia, PA

COLLEGE OF ARTS AND SCIENCES OF THE UNIVERSITY OF PENNSYLVANIA

1990

*Bachelor of Science in Economics in Finance and
Bachelor of Arts in Political Science, cum laude*

- Graduated top 10% of class
 - *Dean's List 1989-1990*
 - *Finance Thesis – A New Age of Advertising Opportunities for the Penn Relays*
 - *Political Science Thesis - The Soviet Union in Afghanistan: A Failed Conquest*

ACADEMIC EXPERIENCE

SCHOOL OF MANAGEMENT AND LABOR RELATIONS

New Brunswick, NJ

RUTGERS, THE STATE UNIVERSITY OF NEW JERSEY

Teaching Instructor; Lecturer

Corporate Governance and Financial Analysis

2015 - 2022

Graduate Masters Program

Human Resources Management: Decision Making and Financial Analysis

2019 - 2022

Graduate Masters Program

Human Resources Management: Business and Competitive Strategy Graduate Masters Program	2019 - 2022
Organizational Leadership and Change Management Graduate Masters Program	2022
Human Resources Management and Finance Undergraduate Program	2021 - 2022
Personal Finance Undergraduate Program	2013 - 2022
Business Law Undergraduate Program	2016 - 2022
Honors Thesis Faculty Instructor/Advisor Undergraduate Program	2019- 2020
Corporate Governance Undergraduate Program	2018 - 2020
LEON HESS BUSINESS SCHOOL	<i>West Long Branch, NJ</i>
MONMOUTH UNIVERSITY	
<i>Adjunct Professor</i>	
Business Statistics Undergraduate Program	2018
Business Finance Graduate Masters Program	2015 - 2017
Financial Markets Graduate Masters Program	2015 - 2017
Corporate Finance Graduate Masters Program	2015 - 2017
Principles of Finance Undergraduate Program	2013 - 2015
Investments Undergraduate Program	2013 - 2014
Independent Study Faculty Advisor Undergraduate Program	2013 - 2014

PROFESSIONAL EXPERIENCE

COMCAST CORPORATION

Philadelphia, PA

Partner and General Counsel, Comcast Ventures

2007 - 2010

General Counsel and investing partner to a strategic venture capital fund focusing on broadband, wireless, Internet, digital media and enterprise businesses. Primary responsibilities included:

- evaluation, review and counseling on equity and debt venture capital investments including deal consideration, structuring, due diligence, documentation and M&A and IPO exits
- serving as a director/observer on portfolio companies and advising on business operations including commercial and IP matters, securities law, governance and corporate best practices
- management of venture capital business unit operations including commercial and intellectual property matters, litigation, human resources, public relations, marketing and third party services
- formation, management and investment in seed stage opportunities through Genacast Ventures
- extensive hands on experience working with startups in Internet and mobile content, advertising, wireless infrastructure and services, gaming, education and remote learning, social media and e-commerce

LUCENT TECHNOLOGIES INC.

Murray Hill, NJ

Vice President and Counsel, Lucent Venture Partners

2001 - 2006

Counsel and investing partner to a strategic captive venture capital firm with over \$300 million invested in 53 portfolio companies and funds. Primary responsibilities included:

- securities law compliance, legal formation and structuring of the investment funds
- financial analysis, diligence and evaluation of initial and follow on investment opportunities
- support of multiple initiatives with Bell Labs research community including public and private technology consortiums and IP monetization initiatives
- extensive hands on experience as a director/observer working with startups in telecom, software, network services, cable, semiconductor and data sectors

Corporate Counsel, Mergers and Acquisitions

1998 - 2001

M&A counsel on 40+ domestic and international strategic technology and telecom transactions; extensive experience in corporate matters including legal, financial and strategic analysis of acquisitions, divestitures, JVs and minority equity investments in, and dispositions of, securities, real property and other assets

Corporate Counsel, Business Communications Systems

1997 - 1998

Business unit counsel responsible for enterprise telecommunications commercial matters including intellectual property licensing and development, litigation, consulting, multi-party customer relations, domestic and international sales, dispute resolution, acquisition integration, real estate and human resources

SKADDEN, ARPS, SLATE, MEAGHER & FLOM LLP
Associate, Mergers and Acquisitions

New York, NY
1993 - 1997

Comprehensive experience in M&A, securities law, public and private investment, project finance and corporate governance with extensive industry experience in advertising, media and banking

RECOGNITIONS

Representative recognitions include:

- *James R. Chelius Award* for excellence in teaching at the School of Management and Labor Relations, Rutgers, The State University of New Jersey for the 2019-2020 Academic Year; finalist for the 2021-2022 Academic Year

PRESENTATIONS AND LECTURES

Representative presentations and lectures include:

- *Late Stage Investment Strategic Initiative*, Comcast Ventures, February 2010, Philadelphia, PA
- *Digital Dealmakers*, NextMedia Toronto, December 2009, Toronto Canada
- *Corporate Investing*, Canadian Innovation Exchange, November 2009, Toronto Canada
- *Strategic Investment Strategies in Cloud Computing*, Comcast University, November 2009, Philadelphia, PA
- *Next Generation Infrastructure Coming Down the Pike*, Platform Revolution Conference, October 2009, Menlo Park, CA
- *The Maturation of the Web: Monetization Models for Web Content Plays*, Conquering the Platform Revolution, October 2009, Menlo Park, CA
- *The New Playbook for Venture Capital Investing*, Ottawa Venture and Technology Summit, September 2009, Ottawa, Canada
- *M&A and Strategic Investing*, Needham & Company Media Investment Conference, June 2009, New York, NY
- *The Corporate Venturing Imperative*, International Business Forum Corporate Venturing and Strategic Investing Conference, January 2009, Palm Springs, CA
- *The Impact of P2P on Digital Media*, Comcast University, August 2008, Philadelphia, PA
- *Best Practices in Corporate Investing*, International Business Forum Corporate Venturing and Strategic Investing Conference, February 2008, Palm Springs, CA

TRANSACTIONAL EXPERIENCE

Representative transactions include:

- Director/Observer on BelAir (acquired by Ericsson), BroadSoft (IPO), DoubleVerify, Vyatta (acquired by Brocade), Wayport (acquired by AT&T), Network Physics (acquired by Opnet) and Giant Realm (acquired by Burst Media)
- Sale of Lucent's optical fiber unit (\$3B); Agere's spin off from Lucent and IPO (\$3.6B)
- Acquisitions by Lucent of Nexabit (\$1.1B), Herrmann Technologies (\$525M), Agere, Inc. (\$440M), Xedia Systems (\$246M), Sybarus (\$70M) and assets of VTC Inc. (\$150M) and Enable Semiconductor (\$60M)
- Formation, acquisition and dissolution of international JVs and strategic commercial relationships (including Russia, Canada, China and Europe)

PROFESSIONAL AND PERSONAL ASSOCIATIONS

- Admitted to the Bar of the State of New York, First Appellate Division, 1994
- New York State Bar Association, Member
- Wharton Private Equity Partners, Member
- The Beauty Foundation for Cancer Care, Advisor
- Rutgers Council of the American Association of University Professors, Member

SERVICE COMMITMENTS

- Design, development and instruction of Human Resources Business Strategy and Employment Law courses supporting SMLR's Online Professional Masters in Human Resource Management
- Honors thesis development, instruction and coaching as a Faculty Advisor for SMLR
- Design, development and instruction of new course for Rutgers SMLR in Business Law
- Design, development and instruction of a new hybrid course structure merging asynchronous online content with live class sessions with subsequent implementation in teaching Financial Decisions, Business Law and Personal Finance
- Continued development, team coordination and instruction for Rutgers SMLR in Personal Finance as part of the Team Personal Finance working group
- Continued support of SMLR Public Relations efforts including multiple resource citations in online news sources
- Rutgers Innovation & Startup Expedition: Panelist and Judge, Intercollegiate Entrepreneurship Conference 2021
- SMLR Bylaws Review Committee Member, 2022
- NTT Advisory Committee Member, 2022