Welcome to the New National Employee Stock Ownership Plan Survey!

You are invited to participate in a research study that is being conducted by Rutgers University's Institute for the Study of Employee Ownership and Profit Sharing, in the School of Management and Labor Relations at Rutgers University (administered by research fellows Jungook Kim, Dan Weltmann, and Ed Carberry). The purpose of this research is to learn about the experiences and attitudes of employees at leading American companies with Employee Stock Ownership Plan (ESOP) and other equity compensation plans.

This research is ANONYMOUS. Anonymous means that we will record no information about you that could identify you. There will be no linkage between your identity and your response in the research. This means that we will not record your name, address, phone number, date of birth, etc. If you agree to take part in the study, you will be assigned a random code number that will be used on each test and the questionnaire. Your name will not appear anywhere on the survey and there will be no way to link your responses back to you. Therefore, data collection is anonymous.

The research team and the Institutional Review Board at Rutgers University are the only parties that will be allowed to see the original data, except as may be required by law. Your company will get the data only after the research team removes all the information that can be used to identify individuals. If a report of this study is published, or the results are presented at a professional conference, only group results will be stated. All study data will be kept for at least three years.

There are no foreseeable risks to participation in this study. In addition, you may receive no direct benefit from taking part in this study.

Participation in this study is voluntary. You may choose not to participate, and you may withdraw at any time during the study procedures without any penalty to you. In addition, you may choose not to answer any questions with which you are not comfortable.

If you have any questions about the study or study procedures, you may contact

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If you have any questions about your rights as a research subject, please contact an IRB Administrator at the Rutgers University, Arts and Sciences IRB:

Institutional Review Board, Rutgers University, the State University of New Jersey Liberty Plaza / Suite 3200
335 George Street, 3rd Floor
New Brunswick, NJ 08901

Phone: 732-235-2866

Email: humansubjects@orsp.rutgers.edu

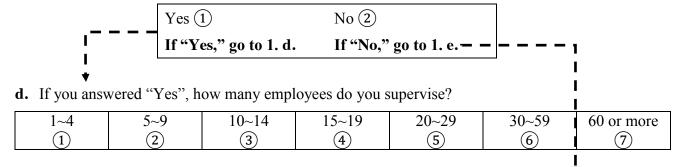
PL	EA	SE	WRITE	THE	SERIAL	NUM	IBER	OF	YOUR	ANSV	VER	SHEET	HERE.

HEREAFTER, PLEASE USE THE SEPARATE SCANTRON ANSWER SHEET TO MARK YOUR RESPONSES.

- 1. The following questions are about the basic aspects of your job.
 - **a.** Which of the following best describes your type of job?
 - 1 Production, maintenance, or delivery work (including production supervisors)
 - (2) Administrative support staff (e.g., clerical, secretarial, record keeping)
 - 3 Professional/technical staff (e.g., engineering, finance, marketing, human resources)
 - (4) Sales staff
 - (5) Customer service staff
 - 6 Management (including department heads, mid-level managers, and executive)
 - **b.** If you answered "Management", would you say you are a part of:

Lower management ① Middle management ② Upper management ③

c. As an official part of your job, do you supervise the work of other employees?



e. Approximately how many other employees report directly to the supervisor or manager who oversees your work?

1~4	5~9	10~14	15~19	20~29	30~59	60 or more
1	2	3	4	(5)	6	7

f. On this job, are you a member of a labor union or of an employee association similar to a union?

Yes ①	No ②
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g.	On this job a	re you covere	d by a union o	or emp	loyee associa	ation o	contract?				
			Yes ①		No 2						
h.	How would y	you describe y 9? Has it been	-	-			•	pany/			
	Very b	ad	Bad ②	Neith	er good nor bad		Good 4	Ve	ery Good		
i.	How long ha	ve you worke		npany,	at any location	on or	job?				
	$0\sim1$ ye (1)	ears 2	2~4 years (2)	5	~9 years (3)	1	0~19 years (4)	20	or longer (5)		
j. k.											
]	Less than 30 hours	31-35 hours	s 36-40 h	ours	41~45 hou	urs	46~50 hours	Mo	ore than 50 hours		
l.											
m	One (1) Are you clos of 1 to 10, ra			ork fai	•	lently		ne (4) vision?	On a scale		
	independently se supervision	(3)	(4) (E	6)	<u>6</u>	(7)	(8)	9)	Closely supervised		

	Work	as part of a s	group or team (1) Work me	ostly on my o	wn (2)	
1		-	" go to 1. o.	_	nose "2," go	•	
▼ If you	u norma	lly work as p	oart of a group	or team, how r	nany people v	vork in that g	group or team
1~4		5~9 ②	10~14 ③	15~19 4	20~29 ⑤	30~59 6	60 or mo
ta	isk sche			up or team hav ers to different			
ta p	sk schederformated	dules, assign nce, etc.?		•		edback abou	

q. Some companies have organized workplace decision-making in ways to get more employee input and involvement. Are you personally involved in any team, committee, or task force that addresses issues such as product quality, cost cutting, productivity, health and safety, or other workplace issues?

Yes (1) No (2)

r. If you answered "Yes", does this team, committee, or task force have members only from your own department or function, or does it include members from departments with different functions?

- 1 Only from my own department or function
- 2 Includes members from other departments or functions

s. About how many days have you been absent from work in the last six months (not counting vacation)?

					More than 20
0 day	1~2 days	3~5 days	6~10 days	11~20 days	days
1	(2)	(3)	4	(5)	6

2.	The next set of items deals with various aspects of your job. Each item names some aspect of
	your present job. Please indicate how satisfied or dissatisfied you are with it.

Completely				Completely
satisfied				unsatisfied
1	2	3	4	(5)

- **a.** The physical work conditions
- **b.** The freedom to choose your own method of working
- c. Your fellow workers
- d. The recognition you get for good work
- e. Your immediate boss
- **f.** The amount of responsibility you are given
- **g.** Your rate of pay
- **h.** Your opportunity to use your abilities
- i. Industrial relations between management and workers in your firm
- **j.** Your chance of promotion
- **k.** The way your firm is managed
- 1. The attention paid to suggestions you make
- **m.** Your hours of work
- **n.** The amount of variety in your job
- **o.** Your job security
- 3. Please indicate how you agree or disagree to the statements below

Completely				Completely
disagree				agree
$\overline{1}$	(2)	(3)	$\overline{(4)}$	(5)

- **a.** I generally say good things about this firm even when other people criticize it.
- **b.** I sometimes wear clothing (hat, jacket, pin, etc.) that bears the firm's logo or symbol.
- **c.** The people in charge of this firm generally know what they're doing.
- **4.** The statements below describe various aspects of your pay. For each statement, decide how satisfied or dissatisfied you feel about your pay. Please indicate the degree of your agreement or disagreement with each statement by checking one of the five alternatives:

Disagree very	Disagree	Disagree		Agree	Agree very
much	moderately	slightly	Agree slightly	moderately	much
$\widehat{1}$	(2)	(3)	(4)	(5)	(6)

- **a.** I feel I am being paid a fair amount for the work I do.
- **b.** Raises are too few and far between.
- **c.** I am unappreciated by the organization when I think about what they pay me.
- **d.** I feel satisfied with my chances for salary increases.

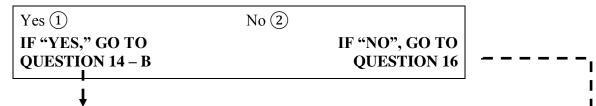
a. How nb. How nc. How n	nuch the highest nuch the lowest nuch the average	paid employe paid employe e paid employ	ho are working on ee earn as a salary ee earn as a salary ee earn as a salary				
		Yes (1) No (2)				
		165 (1) 110 (2)				
in 401(k) c	7. Do you own your company stock in any other way (purchase with your own money, company stock in 401(k) contribution)?						
	YES ①	1)" for (OD	NO (2)	L			
! - +	n you chose "(BOTH, GO T(1)" 10r 0 UK) 8.	7 OR If you cl GO TO	nose "(2)" 101 9	r o AND 7, — — — -		
▼	2011, 00 1		3313				
feel about	your stock com	pensation. Ple	6 or 7 or both, plea ase indicate the de the five alternative	gree of your a		•	
Completely	Moderately	Slightly	Neither agree	Slightly	Moderately	Completely	
disagree	disagree	disagree	nor disagree	agree	agree	agree	
(1)	(2)	(3)	(4)	5	6	7	
			y work is more sati				

- **b.** I really don't care about the employee ownership plan in this company.
- c. I'm proud to own stock in this company.
- **d.** Employee ownership at this company makes my day-to-day work more enjoyable.
- **e.** Owning stock in this company makes me want to stay with this company longer than I would if I did not own stock.
- **f.** It is very important to me that this company has an employee stock ownership plan.
- g. I have been to every country in the world.
- **h.** Owning stock in this company makes me more interested in the company's financial success.
- i. Employee ownership at this company gives me a greater share in company profits.
- 9. Do you participate in your company's 401(k) retirement plan?

Yes ① No ②

10.	and feel question	ings asso is deal w	ociated wi	th the statense of ow	ement 'T' nership'	HIS IS MY that you fe	Y (OUR) H	OUSE!' T	The folloon that yo	experiences wing ou work for.
Strong	ly disagr	ee ②		3	(4)	(5)	(6		rongly agree 7
b. c.	I feel a v I sense t	that this overy high	organizati n degree o is MY con	npany.	ownersh	ip for this	organizatio		ng well o	or poorly?
	Please r	ate on a	scale of 1							
	Not at a	ll easy	3	4	(5)	6	7	8	9	Very easy 10
12.	At your	workpla	ce, how h	ard would	you say	that people	e work? Pl	ease rate	on a scale	e of 1 to 10.
	Not at a	ll hard	3	4	(5)	6	7	8	9	Very hard
13.		vere to se		v employe	e not wor	king as ha	rd or well a	s he or sh	e should	, how likely
	No	ot at all l	ikely	Not very	likely	Somewh	at likely	Very	likely	
	① ② ③ ④	,	Speak to y	etly to the your super at it in a w	visor or n	nanager				

14. A. Have you ever seen one of your fellow employees not working as hard or well as he or she should over an extended time period?



- **B.** What action, if any, did you take? (Mark all that apply)
 - 1) Talked to employee
 - Talked to supervisor or manager
 - Talked about it in a work group or team
 - (4) Did something else
 - (5) Did nothing

C. What was the outcome of your actions?

Yes	No	Don't know
1	2	3

- a. Employee not working well resented it
- **b.** Other employees appreciated it
- c. Supervisor appreciated it
- d. Employee not working well improved
- e. Other
- 15. Why might you be likely to <u>do something</u> when a fellow employee is not working as hard or well as he or she should? (Mark all that apply)
 - I like helping others
 - Employee might help me in the future
 - 3 Poor performance will cost me and other employees in bonus or stock value

I

ı

- Other employees appreciate it when someone steps forward
- (5) Want to keep work standards high
- 6 Employee's poor performance could affect my own job
- (7) Other
- Why might you be likely to <u>do nothing</u> when a fellow employee is not working as hard or well as he or she should? (Mark all that apply)
 - 1 Employee not working well would resent it
 - (2) Other employees would react poorly
 - 3 It's the supervisor's job, not mine
 - (4) Some other employee could take care of it
 - 5 There's no financial benefit for me
 - 6 Nothing in it for me personally
 - $\overline{7}$ Other

17.	Below are the s firm. Please inc		•	-			•
	Strongly						Strongly
	disagree						agree
	1	2	3	4	5	6	7

- **a.** Our company helps solve social problems.
- **b.** Our company has a strong sense of corporate social responsibility
- c. Our company gives adequate contributions to local communities.
- **d.** Our company allocates some of their resources to philanthropic activities.
- e. Our company plays a role in society that goes beyond the mere generation of profits.
- **f.** Our company encourages its employees to participate in voluntarily activities.
- g. Our company emphasizes the importance of its social responsibilities to its employees
- **h.** Our company organizes ethics training programs for its employees.
- i. Our employees are required to provide full and accurate information to all customers.
- **j.** Our company has a comprehensive code of conduct.
- **k.** Our company is recognized as a trustworthy company.
- **l.** Our company tries to offer environmentally friendly products.
- **m.** Our company has an environmentally related mission.
- **n.** Our company makes an all-out effort to maintain and preserve the environment.
- 18. The statements below describe how you think about your work and your organization. Please indicate how much you agree or disagree with each of the statements.

Strongly disagree				Strongly agree
1	2	3	4	5

- **a.** I am willing to work harder to help this company succeed.
- **b.** I am proud to work for [this organization].
- **c.** I feel a strong sense of belonging to this organization.
- **d.** I would refer a friend to come work at this organization.
- **e.** Overall, I am satisfied working at this organization.
- **f.** I provide constructive suggestions about how my department can improve its effectiveness.
- **g.** For issues that may have serious consequences, I express my opinions honestly even when others may disagree.
- **h.** I "touch-base" with my coworkers before initiating actions that might affect them.
- i. I encourage others to try new and effective ways of doing their job.
- **j.** I help others who have large amounts of work.
- **k.** I willingly share my expertise with my coworkers.
- 1. I would turn down a job with more pay in order to stay with this organization.
- **m.** I plan to spend my career at [this organization].
- **n.** I intend to stay at [this organization] for at least the next 12 months.
- **o.** I do not plan to look for a job outside of this company in the next 6 months.

19.	How often has each	h of the following hap	ppened to you duri	ng the past th	ree month	s?		
	Several times a w	veek Several times	a month Onc	ce or twice		Never 4		
b. с.	 a. I have come home from work too tired to do the chores which need to be done. b. It has been difficult for me to fulfill my family responsibilities because of the amount of time I spent on my job. c. I have arrived at work too tired to function well because of the household work I had done. d. I have found it difficult to concentrate at work because of my family responsibilities. 							
20.		ements about your invalid		ent decisions	on the job	. How much		
	A lot of direct ement and influence	Some direct involvem and influence (2)	involvement	ttle direct and influence		involvement and nfluence (4)		
b. с.	 c. Setting work SCHEDULES, including breaks, overtime and time off d. Deciding how much of a RAISE in pay the people in your work group should get e. Setting GOALS for your work group or department f. Deciding how to work with new EQUIPMENT OR SOFTWARE, if that's ever been needed g. Setting SAFETY standards and practices h. Deciding what kinds of BENEFITS are offered to employees 							
	Very satisfied 1	Somewhat satisfi	·	tisfied	Not at all s	atisfied		
21.	21. The statements below describe experience related to various aspects of your total compensation (regular fixed pay, overtime pay, profit sharing or gain sharing, employee stock ownership plan contribution, etc.) and the rules and procedures of your compensation. Please choose the most suitable answer.							
	To a very small extent	To a small extent	To a moderate extent 3	To a large 6		Fo a very large extent		
a.	rewards, evaluation Does your total con	elow refer to the tota ns, promotions, assign mpensation reflect the ensation appropriate f	nments, etc. To whee effort you have p	at extent: ut into your w	ork?	pervisor, such		

c. Does your total compensation reflect what you have contributed to the organization?

d. Is your total compensation justified, given your performance?

To a very small		To a moderate		To a very large
extent	To a small extent	extent	To a large extent	extent
1	2	3	4	(5)

- **B.** The questions below refer to the **procedures** your supervisor uses to make decisions about your total compensation. To what extent:
 - **a.** Have those procedures been applied consistently?
 - **b.** Have those procedures been free of bias?
 - **c.** Have those procedures been based on accurate information?
 - **d.** Have you been able to appeal the total compensation arrived at by those procedures?
 - **e.** Have those procedures upheld ethical and moral standards?
- **22.** Please indicate how much you agree or disagree with the statements below.

Strongly disagree				Strongly agree
1	2	3	4	5

- **a.** Trying to improve things around here by speaking up is a waste of time.
- **b.** It is useless for me to suggest new ways of doing things here.
- c. I sleep less than one hour per night
- **d.** Nothing changes even if I speak up to managers.
- 23. Below are a number of statements that describe different feelings that you may have at work.
 - **A.** Please indicate how often you have felt the following statements.

	A few times	Once a	A few times		A few times	
Never	a year or less	month or less	a month	Once a week	a week	Every day
(1)	(2)	(3)	$\overline{(4)}$	(5)	(6)	$\overline{(7)}$

- **a.** I feel burned out from my work.
- **b.** I have become more callous toward people since I took this job.
 - **B.** Please choose which of the following statements best describes your current situation.
 - (1) I enjoy my work. I have no symptoms of burnout.
 - Occasionally I am under stress, and I don't always have as much energy as I once did, but I don't feel burned out.
 - I am definitely burning out and have one or more symptoms of burnout, such as physical and emotional exhaustion.
 - The symptoms of burnout that I'm experiencing won't go away. I think about frustration at work a lot
 - I feel completely burned out and often wonder if I can go on. I am at the point where I may need some changes or may need to seek some sort of help.

- **24. A.** The questions below are about your experience of employment at the FORMER organization you worked for and at the CURRENT organization you are working for.
 - **a.** In your last job before this one, did you work in an ESOP (Employee Stock Ownership Plan) company?

(Employee Stock Ownership Plan) company Owner		t was NOT an ESOP Employee Stock ership Plan) company	This is my	first job
IF "①" OR "②," GO TO THE NEXT QUESTION			GO TO QU	IF "③," ESTION 25
B. How long did you	work for the form	♦ ner employer?		
0~1 years	2~4 years	5~9 years	10~19 years	20 or longer
1	2 1 years 2	3	4	5

C. Please indicate how you compare various aspects of your CURRENT job to those of your FORMER job (PLEASE LEAVE BALNK WHEN NOT APPLICABLE).

Substantially worse	Worse	Comparable	Better	Substantially better
1	2	3	4	(5)

- **a.** The total pay of the CURRENT job is...
- **b.** The job security of the CURRENT job is...
- c. The PROFIT SHARING or GAIN SHARING PAY of the CURRENT job is...
- **d.** The pension benefit of the CURRENT job is...
- **e.** The health insurance benefit of the CURRENT job is...
- **f.** The paid vacation benefit of the CURRENT job is...
- g. The opportunity to participate in making workplace decisions of the CURRENT job is...

The following questions are about your political and community participation, as well as how you think about the politics. These questions are included in order to understand the impact of ESOP (Employee Stock Ownership Plan) outside the workplace and have nothing to do with your political inclinations.

- **25.** The statements below are about our government and politics. Please choose the answer that best describes how you think.
 - **a.** How often do politics and government seem so complicated that you can't really understand what's going on?

Always	Most of the time	About half the time	Some of the time	Never
(1)	(2)	(3)	(4)	(5)

b. How well do you understand the important political issues facing our country?

Extremely well	Very well	Moderately well	Slightly well	Not well at all
1	2	3	4	(5)

c.	How much do publi	c officials care wh	at people like you thin	nk?	
	A great deal	A lot	A moderate amount	A little	Not at all
	1	(2)	(3)	(4)	(5)

d. How much can people like you affect what the government does?

A great deal	A lot	A moderate amount	A little	Not at all
1	2	3	4	(5)

26. During a TYPICAL MONTH in the last 12 months, how often did you discuss politics with family or friends?

Basically	A few times a	A few times a	Once a month	Less than	Not at all
every day	week	month	Once a month	once a month	Not at all
1	2	3	4	(5)	6

27. Below is a list of types of groups or organizations in which people sometimes participate. Have you participated in any of these groups during the last 12 months?

Yes ①	No ②

- a. A school group, neighborhood, or community association such as PTA or neighborhood watch
- **b.** A service or civic organization such as American Legion or Lions Club?
- **c.** A sports or recreation organization such as a soccer club or tennis club?
- d. A church, synagogue, mosque, or other religious institution or organization, NOT COUNTING your attendance at religious services?
- **e.** A committee or as an officer of any group or organization?
- **f.** Any other type of organization that are not mentioned above?
- 28. Here are some different forms of political and social action that people can take. Please indicate, for each one, whether you have done any of these things in the past year, whether you have done it in the more distant past, whether you have not done it but might do it, or have not done it and would never, under any circumstances, do it.

Have done it in the past	Have done it in the	Have not done it but	Have not done it and
year	more distant past	might do it	would never do it
1	2	3	4

- **a.** Signed a petition
- **b.** Boycotted, or deliberately bought, certain products for political, ethical or environmental reasons
- **c.** Took part in a demonstration
- **d.** Attended a political meeting or rally
- e. Contacted, or attempted to contact, a politician or a civil servant to express your views
- **f.** Donated money or raised funds for a social or political activity
- **g.** Contacted or appeared in the media to express your views

i. This question is about LOCAL elections, such as for mayor or a school board. Do you always vote in local elections, sometimes vote, rarely vote, or never vote? Always vote Sometimes vote Rarely vote Never vote Always vote Sometimes vote Rarely vote Never vote (1) (2) (3) (4) J. How often, if at all, have you used the Internet to express (your/his/her) opinions about political or community issues within the last 12 months? Basically A few times a A few times a Month once a m	h.				the Democratic ticke not you voted in that o	
vote in local elections, sometimes vote, rarely vote, or never vote? Always vote Sometimes vote Rarely vote Never vote ① ② ③ ③ In the orden, if at all, have you used the Internet to express (your/his/her) opinions about political or community issues within the last 12 months? Basically A few times a A few times a month once a		_	_		_	
J. How often, if at all, have you used the Internet to express (your/his/her) opinions about political or community issues within the last 12 months? Basically A few times a A few times a month once	i.	-			-	. Do you always
J. How often, if at all, have you used the Internet to express (your/his/her) opinions about political or community issues within the last 12 months? Basically A few times a A few times a month			_	ž		
or community issues within the last 12 months? Basically A few times a A few times a month once	j.					ons about political
every day week month	J		•	-	()	P
29. In the next set of questions, "leader" refers to your direct manager or supervisor. The next seven questions ask you to describe your relationship with your leader. For each of the items, please indicate the degree to which you think the item is true for you. a. Do you know where you stand with your leader and do you usually know how satisfied your leader is with what you do? Rarely ① Occasionally ② Sometimes ③ Fairly Often ④ Very Often ⑤ b. How well does your leader understand your job problems and needs? A fair amount Not a bit ① A little ② ③ Quite a bit ④ A great deal ⑤ c. How well does your leader recognize your potential? Not at all ① A little ② Moderately ③ Mostly ④ Fully ⑤ d. Regardless of how much formal authority your leader has built into his or her position, what are the chances that your leader would use his or her power to help you solve problems in your work? None ① Small ② Moderate ③ High ④ Very high ⑤ e. Again, regardless of how much formal authority your leader has, what are the chances that he or she would "bail you out" at his or her expense?		every day	week	month Once	a month once a mo	nth Not at all
questions ask you to describe your relationship with your leader. For each of the items, please indicate the degree to which you think the item is true for you. a. Do you know where you stand with your leader and do you usually know how satisfied your leader is with what you do? Rarely ① Occasionally ② Sometimes ③ Fairly Often ④ Very Often ⑤ b. How well does your leader understand your job problems and needs? A fair amount Not a bit ① A little ② ③ Quite a bit ④ A great deal ⑤ c. How well does your leader recognize your potential? Not at all ① A little ② Moderately ③ Mostly ④ Fully ⑤ d. Regardless of how much formal authority your leader has built into his or her position, what are the chances that your leader would use his or her power to help you solve problems in your work? None ① Small ② Moderate ③ High ④ Very high ⑤ e. Again, regardless of how much formal authority your leader has, what are the chances that he or she would "bail you out" at his or her expense?			(2)	3)	4) 3)	•
b. How well does your leader understand your job problems and needs? A fair amount Not a bit 1 A little 2 3 Quite a bit 4 A great deal 5 c. How well does your leader recognize your potential? Not at all 1 A little 2 Moderately 3 Mostly 4 Fully 5 d. Regardless of how much formal authority your leader has built into his or her position, what are the chances that your leader would use his or her power to help you solve problems in your work? None 1 Small 2 Moderate 3 High 4 Very high 5 e. Again, regardless of how much formal authority your leader has, what are the chances that he or she would "bail you out" at his or her expense?		questions ask you indicate the degree Do you know whe	to describe your relate to which you think are you stand with you	ationship with you the item is true for	ur leader. For each of to or you.	the items, please
A fair amount Not a bit 1 A little 2 3 Quite a bit 4 A great deal 5 c. How well does your leader recognize your potential? Not at all 1 A little 2 Moderately 3 Mostly 4 Fully 5 d. Regardless of how much formal authority your leader has built into his or her position, what are the chances that your leader would use his or her power to help you solve problems in your work? None 1 Small 2 Moderate 3 High 4 Very high 5 e. Again, regardless of how much formal authority your leader has, what are the chances that he or she would "bail you out" at his or her expense?		Rarely 1	Occasionally 2	Sometimes (3	Fairly Often 4	Very Often (5)
Not a bit ① A little ② ③ Quite a bit ④ A great deal ⑤ c. How well does your leader recognize your potential? Not at all ① A little ② Moderately ③ Mostly ④ Fully ⑤ d. Regardless of how much formal authority your leader has built into his or her position, what are the chances that your leader would use his or her power to help you solve problems in your work? None ① Small ② Moderate ③ High ④ Very high ⑤ e. Again, regardless of how much formal authority your leader has, what are the chances that he or she would "bail you out" at his or her expense?	b.	How well does yo	ur leader understand	l your job problen	ns and needs?	
Not at all ① A little ② Moderately ③ Mostly ④ Fully ⑤ d. Regardless of how much formal authority your leader has built into his or her position, what are the chances that your leader would use his or her power to help you solve problems in your work? None ① Small ② Moderate ③ High ④ Very high ⑤ e. Again, regardless of how much formal authority your leader has, what are the chances that he or she would "bail you out" at his or her expense?		Not a bit ①	A little (2)			A great deal (5)
 d. Regardless of how much formal authority your leader has built into his or her position, what are the chances that your leader would use his or her power to help you solve problems in your work? None ① Small ② Moderate ③ High ④ Very high ⑤ e. Again, regardless of how much formal authority your leader has, what are the chances that he or she would "bail you out" at his or her expense? 	c.	How well does yo	ur leader recognize	your potential?		
the chances that your leader would use his or her power to help you solve problems in your work? None ① Small ② Moderate ③ High ④ Very high ⑤ e. Again, regardless of how much formal authority your leader has, what are the chances that he or she would "bail you out" at his or her expense?		Not at all ①	A little ②	Moderately (3)	Mostly 4	Fully (5)
e. Again, regardless of how much formal authority your leader has, what are the chances that he or she would "bail you out" at his or her expense?	d.	the chances that ye				-
she would "bail you out" at his or her expense?		None 1	Small (2)	Moderate 3	High 4	Very high (5)
None ① Small ② Moderate ③ High ④ Very high ⑤	e.				ader has, what are the	chances that he or
		None (1)	Small (2)	Moderate 3	High 4	Very high (5)

f.	I have enough confidence in my leader that I would defend and justify his or her decision if he or
	she were not present to do so.

Strongly				
disagree	Disagree	Neutral	Agree	Strongly agree
1	2	3	4	(5)

g. How would you characterize your working relationship with your leader?

Extremely	Worse than		Better than	Extremely
ineffective	average	Average	average	effective
1	2	3	4	(5)

30. The statements below describe various aspects of the policies at the organization you work for. Please indicate whether you agree or disagree with each statement:

Yes ①	No ②
-------	------

- **a.** Applicants for this job take formal tests (paper and pencil or work sample) before being hired.
- **b.** Applicants for this job undergo structured interviews (job related questions, same questions asked for all applicants) before being hired.
- **c.** Employees in this job are involved in formal participation processes such as quality improvement groups, problem solving groups, or roundtable discussions.
- **d.** Employees in this job have a reasonable and fair complaint process.
- **e.** Employees in this job have the opportunity to earn group bonuses for productivity, performance, or other group performance outcomes.
- **f.** Employees in this job have the opportunity to earn individual bonuses (or commissions) for productivity, performance, or other individual performance outcomes.
- **g.** At least once a year employees in this job receive a formal evaluation of their performance.
- **h.** Employees in this job regularly receive formal communication regarding company goals and objectives.
- i. In the last 4 months, the company has made a change in how work is completed in my department based on the suggestion(s) of an associate or group of employees.
- **j.** Pay raises for employees in this job are based on job performance.
- **k.** Qualified employees in this job have the opportunity to be promoted to positions of greater pay and/or responsibility within the company.
- **1.** Employees in this job are allowed to make important work related decisions such as how the work is done or implement new ideas.
- **m.** The company hires only the very best people for this job.
- **n.** Total pay for this job is the highest for the type of work in the area.
- **o.** On average, how many hours of formal training do employees in this job receive each year? Number of hours:

	Strongly disagree				Strongly agree
	1	2	3	4	(5)
a. b. c.	Employees recei	ive training on how ive training about h		problem solving skils (accounting, financell statements.	
d. e. f.	Employees recei	ive detailed inform ive detailed inform	ation about compan	oup/team performan ny performance on a stand financial infor	regular basis.
	C. ESOP comm	unication			
g. h. i. j.	The information I do not really un	I receive about the nderstand how the			
32		_		these channels your	
	Completely satisfied	_	_	ANK IF NOT APPL	Completely unsatisfied
_	1)	(2)	3	(4)	(5)
a. b. c. d. e. f. g.	Written material In-person trainin Regular meeting Newsletter Off-site ESOP e	s (paper or electrongs where ESOP is d	nic)	(4)	5
b.c.d.e.f.	Written material In-person training Regular meeting Newsletter Off-site ESOP e Third party train Other	s (paper or electrongs where ESOP is devents and or conference out the next twelve	nic) liscussed	/ do you think it is th	nat you will lose you
b. c. d. e. f. g.	Written material In-person training Regular meeting Newsletter Off-site ESOP e Third party train Other Thinking abo	s (paper or electrongs where ESOP is devents and or conference out the next twelve	nic) liscussed		

The statements below describe various aspects of the policies at the organization you work for. Please indicate whether you agree or disagree with each statement:

31.

*** Demographic Questions ***

	able to co population any individual Age:	ompare your a on. These bac ridual. If you	nswers wit kground qu prefer not t	h those of similar destions are for so answer any q	ar emplo statistica	yees in oth l purposes o	er componly. No	anies and to data will	be used to identify
	Sex Marital s	Fema	le (1) N	Male (2)					
	ried		arriad	Divorand	Can	arated	w.a	owed	Never married
		Living as m	iairieu	Divorced	•	_		_	
(1	1)	2		3	(4)		5)	<u>(6)</u>
				our household 18:					
f.	Complet	ed schooling	; :						
	1 2 3 4 5 6 7 8 9	9 th to High Som Asso Bach Mass Profe Doct	school gr e college, ciate degr elor's deg er's degre	e, no diploma aduate or GEI but no degree ee in college ree e hool degree (s		MD or JD)			
g.	Backgro			Hispanic or		Native			
	Asia	an	Black	Latino		American		White	Other
	1)	2	3		4		(5)	6
h.			sework, or	or impairment or other major a fes 1	activities			that limit	ts the kind or
35. a.	will it bla In your j	be used to id ink.	entify any ligible for	individual. If any type of p	you pre	fer not to a	answer	a question	es only. No data n, you may leave vidual or group

No 2

Yes ①

b. If you answered "Yes", what does the size of these performance-based payments depend on? (mark all that apply)

	Work group or		
Company profits or	department	Individual	
performance	performance	performance	Does not apply
1	2	3	4

c. Did you receive any of these payments in the year 2018?

Yes 1 No 2

- **d.** What was the approximate total dollar value of the COMPANY PERFORMANCE-based payments in 2018?
 - (1) \$0 ~ \$1,999
 - 2 \$2,000 ~ \$4,999
 - \$5,000 ~ \$9,999
 - \$10,000 ~ \$19,999
 - \$20,000 ~ \$24,999
 - \$30,000 ~ \$39,999
 - 4567 \$40,000 ~ \$49,999
 - \$50,000 ~ \$ 99,999
 - (9) More than \$100,000
 - Does not apply
- e. What was the approximate total dollar value of the workgroup or DEPARTMENT PERFORMANCE-based payments in 2018?
 - (1) \$0 ~ \$1,999
 - 2 \$2,000 ~ \$4,999
 - \$5,000 ~ \$9,999
 - 3 4 \$10,000 ~ \$19,999
 - \$20,000 ~ \$24,999
 - (5) (6) \$30,000 ~ \$39,999
 - 7 \$40,000 ~ \$49,999
 - \$50,000 ~ \$ 99,999
 - More than \$100,000
 - Does not apply

	1 \$	0 ~ \$1,999				
	$\overline{}$	2,000 ~ \$4,999				
	_	5,000 ~ \$9,999				
		10,000 ~ \$19,999				
		20,000 ~ \$24,999				
		30,000 ~ \$39,999				
	_	40,000 ~ \$49,999				
	8	50,000 ~ \$ 99,999				
	9 N	More than \$100,000				
	<u>10</u>	Ooes not apply				
			101(1-)19			
•	Do you pa	rticipate in the compar	ny 401(K) pian?			
	If you answ 401(k) plan	Yes ① wered "Yes", what is to an? (A rough estimate in	No ② he approximate tota			es in the
	If you answ 401(k) plan	Yes 1 wered "Yes", what is to the stimate it is the stimate it the stimate it is the stim	No ② he approximate tota		our accumulated asset	es in the
	If you answ 401(k) plan 1	Yes ① vered "Yes", what is to an ? (A rough estimate in the sess than \$5,000 5,000 ~ \$20,000	No ② he approximate tota		our accumulated asset	es in the
	If you answ 401(k) plan 1	Yes ① vered "Yes", what is to the estimate it is to the estimate it to the estimate it is to the estimate it is to the estimate it is the estimat	No ② he approximate tota		our accumulated asset	es in the
	If you answ 401(k) plan 1	Yes ① Wered "Yes", what is to the sess than \$5,000 5,000 ~ \$20,000 20,000 ~ \$40,000 40,000 ~ \$75,000	No ② he approximate tota		our accumulated asset	es in the
	If you answ 401(k) plan 1	Yes ① vered "Yes", what is to the estimate it is to the estimate it to the estimate it is to the estimate it is to the estimate it is the estimat	No ② he approximate tota		our accumulated asset	es in the
	If you answ 401(k) plant (1) If (2) \$ (3) \$ (4) \$ (5) \$ (6) \$	Yes ① vered "Yes", what is to the sess than \$5,000 5,000 ~ \$20,000 20,000 ~ \$40,000 40,000 ~ \$75,000 75,000 ~ \$100,000	No ② he approximate tota		our accumulated asset	es in the
	If you answ 401(k) plant (1) I (2) \$ (3) \$ (4) \$ (5) \$ (6) \$ (7) \$	Yes 1 wered "Yes", what is to the sess than \$5,000 5,000 ~ \$20,000 20,000 ~ \$40,000 40,000 ~ \$75,000 75,000 ~ \$100,000 100,000 ~ \$150,000	No ② he approximate tota		our accumulated asset	es in the
	If you ansv 401(k) plan (1) I (2) \$ (3) \$ (4) \$ (5) \$ (6) \$ (7) \$ (8) \$	Yes ① Vered "Yes", what is to the Property of	No ② he approximate tota		our accumulated asset	es in the
	If you answ 401(k) plant 2 \$ 3 \$ 4 \$ 5 \$ 6 \$ 7 \$ 8 \$ 9 \$ M	Yes ① vered "Yes", what is to the estimate in	No ② he approximate tota		our accumulated asset	es in the
	If you answ 401(k) plant 2 \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	Yes ① Wered "Yes", what is to the Proof of	No ② he approximate tota		our accumulated asset	es in the
1.	If you answ 401(k) plant (1) I (2) \$ (3) \$ (4) \$ (5) \$ (6) \$ (7) \$ (8) \$ (9) M (10) I (10)	Yes ① Wered "Yes", what is to the Proof of	No ② the approximate totals fine if you do not	know the exa	our accumulated asset	es in the
	If you answ 401(k) plant 401(k) plant 3	Yes ① Vered "Yes", what is to the Property of	No ② the approximate totals fine if you do not account, what percent	know the exa	our accumulated asset	

0~10% 11~20% 21~30% 31~40% 41~50% 51~60% 61~70% 71~80% 81~90% 91~100%

l,	Do vou	narticinata in	the ESOD	(EMDI OVEE	STOCK	OWNERSHIP	DI ANI)	nlan?
K.	Do you	participate in	me ESOP	(EMPLOYEE	SIUCK	OWNERSHIP	PLAN)	pian?

Yes (1)	No (2)	Don't know (3)
1 cs (1)	110 (2)	Doll t know (3)

- 1. If you answered "Yes", what is the approximate total value of your accumulated assets in your ESOP (EMPLOYEE STOCK OWNERSHIP PLAN) account (A rough estimate is fine if you do not know the exact amount.)
 - (1)Less than \$5,000
 - 2 \$5,000 ~ \$20,000
 - 3 \$20,000 ~ \$40,000
 - \$40,000 ~ \$75,000
 - \$75,000 ~ \$100,000
 - 6 \$100,000 ~ \$150,000
 - \$150,000 ~ \$250,000
 - 8 \$250,000 ~ \$500,000
 - More than \$500,000
 - (10) Does not apply
- m. Approximately, what was your ANNUAL BASE PAY in 2018 (excluding any bonuses and commissions) BEFORE taxes and deductions? (Feel free to round off the number or make a close estimate.)
 - (1) Less than \$30,000
 - 2 \$30,000 ~ \$34,999
 - 3 \$35,000 ~ \$39,999
 - 45 \$40,000 ~ \$49,999
 - \$50,000 ~ \$59,999
 - 67 \$60,000 ~ \$74,999
 - \$75,000 ~ \$89,999
 - \$90,000 ~ \$109,999
 - \$110,000 ~ \$129,999
 - (10) More than \$130,000

n.	If you rec	eive OVER	ΓIME PAY	, how muc	h did you e	arn in over	rtime in 20	18?		
	1	\$0 ~ \$1,999								
	_	\$2,000 ~ \$4,	999							
		\$5,000 ~ \$9,	999							
	_	\$10,000 ~ \$1	19,999							
		\$20,000 ~ \$2	24,999							
		\$30,000 ~ \$3	39,999							
	_	\$40,000 ~ \$4	49,999							
	_	\$50,000 ~ \$	99,999							
	_	More than \$	100,000							
	_	Does not app	oly							
0.	If you rec	eive SALES	COMMIS	SIONS. ho	w much di	d vou earn	in commis	ssions in 20)18?	
	_	\$0 ~ \$1,999	0 0 1 1 1 1 1 1 1	210112, 110	,, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	y o c				
	_	$$2,000 \sim $4,$	999							
	_	\$5,000 ~ \$9,								
	_	\$10,000 ~ \$19,999								
	_	\$20,000 ~ \$2	•							
	_	\$30,000 ~ \$3								
	_	\$40,000 ~ \$4								
	_	\$50,000 ~ \$	99,999							
	_	More than \$	100,000							
	_	Does not app	oly							
	_									
р.	employee	elieve that your swith similations and the similations are also seen that the similations are similated as the similation are similated as the similated	ar experienc	ce and job						
	Low	rer		About	the same			Higher		
	1)	2		3	4		(5)		
q.	If the respone)	oonse is high	er or lower	, by what p	ercent was	s it higher o	or lower? (Please ansv	wer only	
0~10%	5 11~20%	√ ₀ 21~30%	31~40%	41~50%	51~60%	61~70%	71~80%	81~90%	91~100%	
1	2	3	4	5	6	7	8	9	10	

r.	Taking account of all the compensation including equity compensation and cash incentives that
	you received from the company in calendar year 2018, do you believe your total compensation
	was higher or lower than that of employees with similar experience and job descriptions in other
	companies in your region? Please circle a number from 1 to 5.

Lower			Higher		
1	(2)	(3)	$\overline{(4)}$	(5)	

s. If the response is higher or lower, by what percent was it higher or lower? (Please answer only one)

0~10%	11~20%	21~30%	31~40%	41~50%	51~60%	61~70%	71~80%	81~90%	91~100%
1	2	3	4	(5)	6	7	8	9	10

- t. People have various assets that constitute their wealth. These include the value of their house minus the mortgage, plus their vehicles, stocks and mutual funds, cash, checking accounts, retirement accounts including 401(k) and pension assets, and so forth. Taking account of all of these things would you say that the WEALTH of you and your spouse / partner is:
 - (1) Less than \$5,000
 - (2) \$5,000 to \$20,000
 - (3) \$20,000 to \$40,000
 - (4) \$40,000 to \$75,000
 - (5) \$75,000 to \$100,000
 - (6) \$100,000 to \$150,000
 - (7) \$150,000 to \$250,000
 - (8) \$250,000 to \$500,000
 - (9) More than \$500,000
- **u.** About what percent of your total wealth is in your employer's stock?

0~10%	11~20%	21~30%	31~40%	41~50%	51~60%	61~70%	71~80%	81~90%	91~100%
(1)	(2)	(3)	$\overline{(4)}$	(5)	(6)	(7)	(8)	(9)	(10)

v. About what percent of your total wealth is in stocks overall?

0~10%	11~20%	21~30%	31~40%	41~50%	51~60%	61~70%	71~80%	81~90%	91~100%
1	2	3	4	(5)	6	7	8	9	10

w. Some people like to take risks and others dislike taking risks. Where would you place yourself on a scale of how much you like or dislike taking risks, where 1 is hating to take any kind of risk and 10 is loving to take risks?

Hate to take risks Love to take ri									ake risks
1	2	3	4	(5)	6	7	8	9	10

*** END OF THE QUESTIONNAIRE. THANK YOU VERY MUCH! ***
PLEASE RETURN YOUR QUESTIONNAIRE AND ANSWER SHEET